

**NALC Conference Call Agenda**  
**August 11, 2010**  
**3:00 eastern/2:00 central**

1. Update on legislation
  - a. Illinois
    - i. HB 6420 – Sent to governor 6/24/10 – still not signed by the Governor as of 8/4/10
      1. Legislation becomes effective 60 days after being sent to the Governor, even if the Governor does not sign it.
      2. Effective Date – stated as \_\_\_\_\_ in the bill
  - b. Louisiana – adjourned on 6/21/10
    - i. HB 1116 – still no movement as of 3/29/10 – **Dead due to adjournment**
    - ii. HB 451 – Solicitation by FHs – **Effective 8/15/10**
2. Virginia Coalition
  - a. Buddy Moore – information provided at Independent Funeral Home Convention
  - b. Surprise Inspections
    - i. Tracy sending out an email to the current Virginia coalition to inform them of the latest developments and to find out who is interested in participating in a position statement/paper.
    - ii. Coalition will have a statement/position created by Ben Lacey and be able to provide that to agents or funeral homes who request information.
  - c. Raising \$ limit on the limited licenses
    - i. Wanted to find out if anyone is opposed if the chance arises to change this limit.
    - ii. May be a good idea to tie it to the new Guideline XXV.
3. Arkansas
  - a. Rule 63
    - i. Be cognizant of this Rule.
    - ii. Department is not clear on how to apply the rules. Department's interpretation differs from that of the Rules and those individuals involved in the initial litigation
    - iii. Homesteaders, with the support of Forethought, will be attending a yet to be set meeting with the Department to get the Department on the right track.
      1. Want to make sure precedence is not set with the Department for insurance companies to pay out the wrong amounts.
      2. Doing this to avoid potential law suits from funeral homes and to make sure that there are no recriminations from the Department.
4. Annuity Continuing Education
  - a. Iowa
  - b. Arkansas
  - c. Wisconsin – May 2011
5. Missouri Coalition
  - a. Proposed legislative changes
    - i. Nothing has been provided by the Board on any proposed changes.
  - b. The Board has sent funeral homes, sellers and agents the annual reporting forms. These forms contain changes from the forms of earlier years.

6. Indiana Proposed Rules
  - a. Any updates -- none
7. Florida Non-guaranteed contracts
  - a. The Board has approved the totally non-guaranteed contracts of Homesteaders and Forethought after some tough arguing by attorneys.
  - b. Each company will need to file their own preneed contract with the Board for the Board's approval.
8. Maryland – Non-guaranteed contracts
  - a. update on status of the AG's opinion – no change at this time
9. Montana – ultimate limit
  - a. No conflict with ACLI, beginning to dig in (HS's attorney)
    - i. Attorney will be in contact with Gerry Kraus this week or next – was finishing up a project.
10. California Master Trust
  - a. In the press
11. Conference Calls
  - a. Responsible parties for next couple months
    - i. We will determine who will be responsible for upcoming calls at the Stowe, VT meeting.
12. Other items